

KATHERINE DAVIS

BUSINESS DEVELOPMENT CONSULTANT

CONTACT

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CERTIFICATIONS

- Society for Human Resources Management SHRM Certified Professional (SHRM CP)
- Nonprofit Management Certificate, University of Washington

EDUCATION

- Recreation, Parks and Tourism Administration, Master of Science**
Western Illinois University
- Biology, Sociology, Bachelor of Science**
Principia College

LANGUAGES

- English 
- Spanish 

PROFILE

I am a business strategy and process development consultant skilled in fundraising, financial management, strategic planning, leadership development, human resources, systems and process improvement planning and facilitation. National and international work and volunteer experiences in Guatemala, Mexico and Ecuador and across the Western US and Canada. Elected in 2022 to Town Trustee 4-year term.

WORK EXPERIENCE

Organizational Development Associate

Training Resources for the Environmental Community 2016-2022

- Developed materials, tools and webinars to address capacity building needs of clients.
- Facilitated multi-day strategic planning retreats.
- Facilitated team leadership retreats utilizing Appreciative Inquiry techniques.
- Provided annual fundraising program development consulting to fundraising professionals.
- Managed large stakeholder engagement survey projects.
- Created policies to support efficient and legal governance processes.
- Improved Donor CRM tracking and reporting structures and efficiencies.

Owner, Principal

5 Branches Consulting LLC 2011-current

- Built engaged teams through training, systems and process improvement.
- Developed compensation guidelines and equitable human resources policies.
- Supported employee onboarding processes.
- Conducted Organizational Development Assessments to identify process and system improvements.
- Deepened donor relationships through strategic engagement tactics.

TECHNOLOGY SKILLS

- Zoom
- Survey Monkey
- Google Meet
- Adobe Connect
- Microsoft Office 365